

## U.S. Department of Justice



## Immigration and Naturalization Service

OFFICE OF ADMINISTRATIVE APPEALS 425 Eve Street N.W. ULLB, 3rd Floor Washington, D.C. 20536



File:

EAC 98 267 52573

Office: Vermont Service Center

Date:

FEB 04 2000

IN RE: Petitioner:

Beneficiary:

Petition:

Petition for a Nonimmigrant Worker Pursuant to Section 101(a)(15)(H)(ii)(b) of the Immigration and

Nationality Act, 8 U.S.C. 1101(a)(15)(H)(ii)(b)



IN BEHALF OF PETITIONER:



Identifying data deleted to prevent clearly unwarranted invasion of personal privacy

## INSTRUCTIONS:

This is the decision in your case. All documents have been returned to the office which originally decided your case. Any further inquiry must be made to that office.

If you believe the law was inappropriately applied or the analysis used in reaching the decision was inconsistent with the information provided or with precedent decisions, you may file a motion to reconsider. Such a motion must state the reasons for reconsideration and be supported by any pertinent precedent decisions. Any motion to reconsider must be filed within 30 days of the decision that the motion seeks to reconsider, as required under 8 C.F.R. 103.5(a)(1)(i).

If you have new or additional information which you wish to have considered, you may file a motion to reopen. Such a motion must state the new facts to be proved at the reopened proceeding and be supported by affidavits or other documentary evidence. Any motion to reopen must be filed within 30 days of the decision that the motion seeks to reopen, except that failure to file before this period expires may be excused in the discretion of the Service where it is demonstrated that the delay was reasonable and beyond the control of the applicant or petitioner. Id.

Any motion must be filed with the office which originally decided your case along with a fee of \$110 as required under 8 C.F.R. 103.7.

> FOR THE ASSOCIATE COMMISSIONER, **EXAMINATIONS**

Ferrance M. O'Reilly, Director Administrative Appeals Office

**DISCUSSION:** The nonimmigrant visa petition was denied by the director. A subsequent appeal was dismissed by the Associate Commissioner for Examinations. The matter is now before the Associate Commissioner on a motion to reconsider. The motion will be granted and the previous decisions of the director and the Associate Commissioner will be affirmed.

The petitioner is a retail discount food and drug store which seeks to employ the beneficiary as an assistant manager and director of engineering for a period of three years. The director determined the petitioner had not established that the proffered position is a specialty occupation.

On motion, counsel reiterates his argument that the proffered position is a specialty occupation.

Section 101(a)(15)(H)(i)(b) of the Immigration and Nationality Act (the Act), 8 U.S.C. 1101(a)(15)(H)(i)(b), provides in part for nonimmigrant classification to qualified aliens who are coming temporarily to the United States to perform services in a specialty occupation. Section 214(i)(1) of the Act, 8 U.S.C. 1184(i)(1), defines a "specialty occupation" as an occupation that requires theoretical and practical application of a body of highly specialized knowledge, and attainment of a bachelor's or higher degree in the specific specialty (or its equivalent) as a minimum for entry into the occupation in the United States.

Pursuant to section 214(i)(2) of the Act, 8 U.S.C. 1184(i)(2), to qualify as an alien coming to perform services in a specialty occupation the beneficiary must hold full state licensure to practice in the occupation, if such licensure is required to practice in the occupation. In addition, the beneficiary must have completed the degree required for the occupation, or have experience in the specialty equivalent to the completion of such degree and recognition of expertise in the specialty through progressively responsible positions relating to the specialty.

Pursuant to 8 C.F.R. 214.2(h)(4)(iii)(B), the petitioner shall submit the following with an H-1B petition involving a specialty occupation:

- 1. A certification from the Secretary of Labor that the petitioner has filed a labor condition application with the Secretary,
- 2. A statement that it will comply with the terms of the labor condition application for the duration of the alien's authorized period of stay, and

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3. Evidence that the alien qualifies to perform services in the specialty occupation.

The petitioner has provided a certified labor condition application and a statement that it will comply with the terms of the labor condition application.

Pursuant to 8 C.F.R. 214.2(h)(4)(iii)(C), to qualify to perform services in a specialty occupation, the alien must meet one of the following criteria:

- 1. Hold a United States baccalaureate or higher degree required by the specialty occupation from an accredited college or university;
- 2. Hold a foreign degree determined to be equivalent to a United States baccalaureate or higher degree required by the specialty occupation from an accredited college or university;
- 3. Hold an unrestricted State license, registration, or certification which authorizes him or her to fully practice the specialty occupation and be immediately engaged in that specialty in the state of intended employment; or
- 4. Have education, specialized training, and/or progressively responsible experience that is equivalent to completion of a United States baccalaureate or higher degree in the specialty occupation and have recognition of expertise in the specialty through progressively responsible positions directly related to the specialty.

The beneficiary holds a baccalaureate degree in mechanical engineering conferred by an institution in the Philippines. He also has ten years employment experience in management and merchandising. Accordingly, it is concluded that the petitioner has shown that the beneficiary qualifies to perform the duties of the proffered position.

The term "specialty occupation" is defined at 8 C.F.R. 214.2(h)(4)(ii) as:

an occupation which requires theoretical and practical application of a body of highly specialized knowledge to fully perform the occupation in such fields of human endeavor, including, but not limited to, architecture, engineering, mathematics, physical sciences, social sciences, medicine and health, education, business specialties, accounting, law, theology, and the arts, and which requires the attainment of a bachelor's degree or

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higher in a specific specialty, or its equivalent, as a minimum for entry into the occupation in the United States.

Pursuant to 8 C.F.R. 214.2(h)(4)(iii)(A), to qualify as a specialty occupation, the position must meet one of the following criteria:

- 1. A baccalaureate or higher degree or its equivalent is normally the minimum requirement for entry into the particular position;
- 2. The degree requirement is common to the industry in parallel positions among similar organizations or, in the alternative, an employer may show that its particular position is so complex or unique that it can be performed only by an individual with a degree;
- 3. The employer normally requires a degree or its equivalent for the position; or
- 4. The nature of the specific duties is so specialized and complex that knowledge required to perform the duties is usually associated with the attainment of a baccalaureate or higher degree.

The duties of the proffered position are described in pertinent part as follows:

To assist general manager in the overall operation of retail drug and food store. To take charge of the construction and engineering aspect of the facility, especially the construction and repairs of the buildings. Make recommendations [as to] which buildings have to be repaired and which have to be rebuilt ... To assist the store manager in the overall operation of the retail drug and food store ... Duties include cash control, recruiting, inventory control and housekeeping of premises and environs.

The petitioner has failed to establish that any of the four factors enumerated above are present in this proceeding. The petitioner has not shown that it has, in the past, <u>required</u> the services of individuals with baccalaureate or higher degrees <u>in a specialized area</u> for the proffered position. In addition, the petitioner has not shown that similar firms <u>require</u> the services of such individuals in parallel positions.

Counsel has cited several decisions of the Service in support of his assertions. Counsel has not demonstrated that the facts and issues of the cited decisions are similar to those of this matter. Page 5 EAC9826752573

In these proceedings, the duties of the position are dispositive and not the job title. The proffered position appears to combine the duties of a general manager or executive, a marketing manager, and an engineering technician. The Department of Labor's Occupational Outlook Handbook (Handbook), 1998-1999 edition, at pages 48-49 finds no requirement of a baccalaureate or higher degree in a specialized area for employment as a general manager or executive. Degrees in business and in liberal arts fields appear equally welcome. In addition, certain personal qualities and participation in in-house training programs are often considered as important as a specific formal academic background.

The <u>Handbook</u> at pages 69-70 also finds no requirement of a baccalaureate degree <u>in a specialized area</u> for employment as a marketing manager. A wide range of educational backgrounds are considered suitable for entry into marketing managerial positions. Some employers prefer degrees in business administration but bachelor's degrees in various liberal arts fields are also acceptable. Here again, certain personal qualities and participation in in-house training programs are often considered as significant as the beneficiary's specific educational background.

Counsel argues that an engineer is needed for the repairs to its facility. These tasks appear to be those of an engineering technician. The <u>Handbook</u> at pages 94-95 finds no requirement of a baccalaureate degree <u>in a specialized area</u> for employment as an engineering technician. Some engineering technicians hold baccalaureate degrees while others do not. Training is available at technical institutes, junior and community colleges, extension divisions of colleges and universities, public and private vocational-technical schools and through the armed forces. Such training usually takes two years. In view of the foregoing, it is concluded that the petitioner has not demonstrated that the proffered position is a specialty occupation within the meaning of regulations.

The burden of proof in these proceedings rests solely with the petitioner. Section 291 of the Act, 8 U.S.C. 1361. The petitioner has not sustained that burden. Accordingly, the decisions of the director and the Associate Commissioner will not be disturbed.

**ORDER:** The order of October 22, 1999 dismissing this appeal is affirmed.